Health IT Foundations - Formulary and Prior Authorization EHRs

The following is a detail of the modules available today with the title, description, and key skills included in the modules. We have also included follow-up actions, which we believe are the next steps in putting the new learnings into practice. We do not provide guidance or action plans in these modules. Adjustments and additions are continually occurring. Check back or inquire about updates.

Title	Course Description	Key Skills	Suggested Follow-Up Actions
Prior Authorization Criteria Within the EHR	Prior authorization is a serious inhibitor to prescribing. PBMs have stepped up automation in EHRs under their terms. Understand the changing environment for prior authorization automation within EHR workflows and how it may impact prescribing and customer support staff processing prior authorization.	• Understand how an EHR user may identify a prior authorization requirement for a product • Once identified, know-how EHRs may assist a practice with prior authorization submissions • Be able to discuss portals and in EHR workflow for submission of a prior authorization • Differences between electronic prior authorization and how a brand hub works • Understand the EHR functionality that may be used to track and follow-up on PA submissions	• Be prepared to understand the questions that may arise from a practice when processing a prior authorization for a product • Present the differences between EHR automation of prior authorization and support services offered by a brand
Formulary Information Within the EHR	Formulary information in EHRs has been around for a decade. Recent improvements have improved the data's reception by HCPs. Review the current formulary information in EHRs, where it appears in the workflow, the sources of the formulary information in the EHR, and how it differs from pharmaceutical company formulary information.	• Address fundamental questions about formulary data sources and why the information in the EHR may be different than your formulary information • Understand differences of formulary display between EHRs • Know the differences between information typically provided by major payers • Be able to explain the reasons why information from your company may differ from information found in the EHR	• Better understand what the HCP is viewing and address possible differences between company published information and the EHR information distributed to EHRs.
Real-Time Pharmacy Benefit Information Within EHRs	View and understand all of the possible components of this new information appearing in EHRs and how it may impact HCP view of prescribing decisions.	• Discuss RTPB contents, sources, and issues • Be able to discuss real-time pharmacy benefit information appearing in EHRs • Know the source of RTPB information • Understand what an HCP may see in their system and what may be missing • Be able to discuss why a drug copay in an EHR to be different than information than you have	• Address product copay questions that might arise from HCPs about the source • Address copay assistance programs as a supplement to the data presented in the EHR • Be prepared to blunt alternative drugs that might appear in this new information in EHRs stealing prescriptions.